



# **CINEMAX INDIA LTD.**

***FINANCE PRESENTATION***

***Q4 – FY 2008 - 2009***

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## Summarised Consolidated Financials



Rs. In Lacs

	2008-09				2007-08				Year Ended		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2008-09	2007-08	2006-07
INCOME	3,234	4,575	3,899	3,694	2,383	2,782	2,841	2,621	15,402	10,627	9,555
EXPENDITURE	2,408	3,064	2,907	2,987	1,614	1,853	2,118	1,996	11,366	7,581	6,782
<b>EBITDA</b>	<b>826</b>	<b>1,511</b>	<b>992</b>	<b>707</b>	<b>769</b>	<b>929</b>	<b>723</b>	<b>625</b>	<b>4,036</b>	<b>3,046</b>	<b>2,773</b>
<i>EBITDA %</i>	26%	33%	25%	19%	32%	33%	25%	24%	26%	29%	29%
<b>PAT</b>	<b>364</b>	<b>437</b>	<b>206</b>	<b>98</b>	<b>338</b>	<b>461</b>	<b>353</b>	<b>221</b>	<b>1,105</b>	<b>1,373</b>	<b>1,216</b>
<i>PAT %</i>	11%	10%	5%	3%	14%	17%	12%	8%	7%	13%	13%

### Top 10 Grossers for 2008-09

*Ghajini*

*Rab Ne Bana Di Jodi*

*Jane Tu Ya Jaane Na*

*Singh is King*

*Golmaal Returns*

*Dostana*

*Rock On*

*Sarkar Raj*

*Bachna Ae Haseeno*

*Delhi-6*

# Operational Parameters



	2008-09		Year ended	
	31.3.09	31.12.08	31.3.2008	31.3.2007
Locations	25	23	18	10
No. of Screens	74	69	52	33
No. of Seats	20,305	18,825	14,004	9,220
Footfalls (In Lacs.)	85.14	65.57	61.91	52.00
Occupancy	25%	27%	29%	32%
ATP (Rs.)	129	129	131	125
F&B SPH (Rs.)	30	30	29	26
TOTAL SPH (Rs.)	159	159	160	151

	2008-09	
	31.03.09	31.03.08
<b>Footfalls (In Lacs)</b>		
Comparable Properties Loc. - 18 & Seats – 14,066*	67.64	61.91
Non Comparable Properties Loc.-7 & Seats – 6,239	17.50	-
<b>Total</b>	<b>85.14</b>	<b>61.91</b>
<b>Comparable Properties</b>		
No. of Shows	100,892	77,491
Occupancy	24%	29%
<b>Non Comparable Properties</b>		
No. of Shows	21,821	-
Occupancy	28%	-
<b>ATP (Rs.)</b>		
Comparable Properties	131	131
Non Comparable Properties	118	-
<b>F&amp;B SPH (Rs.)</b>		
Comparable Properties	31	29
Non Comparable Properties	27	-

\*Seats capacity increased by 62 seats during the year

# Existing Property Details



Location	Type	Property	Start Date	Screens	Capacity	E. Tax Exemption
Goregaon	Multiple Screen	Owned	Dec-97	2	698	No
Kandivali	Single Screen	Owned	Feb-98	1	287	No
Andheri (E)	Single Screen	Owned	Aug-98	1	362	No
Sion	Multiple Screen	Owned	Oct-00	5	827	No
Thane- Wonder	Multiplex	Owned	Dec-03	4	1,136	No
Mira Road	Multiplex	Owned	May-04	3	1,018	Yes
Nasik	Multiplex	Owned	May-04	3	1,002	Yes
Versova	Multiplex	Lease	Sep-05	6	1,575	Yes
Kandival(East)	Multiplex	Lease	Apr-06	4	1,267	Yes
Thane-Eternity	Mall + Multiplex	Owned	May-06	4	1,056	Yes
Himmatnagar	Multiplex	Lease	Apr-07	3	1,146	Yes
Guwahati	Multiplex	Lease	May-07	2	500	Yes
Bandra	Single Screen	Lease	Jul-07	1	195	No
Panipat	Multiplex	Lease	Sep-07	3	664	No
Gandhinagar	Multiplex	Lease	Dec-07	4	862	No
<b>Locations-15</b>		<b>Owned - 8 Leased - 7</b>		<b>Owned-23 Leased-23</b>	<b>Owned-6,386 Leased-6,209</b>	<b>Tax free Locations - 7 Seats - 7,564</b>

## Existing Property Details



Location	Type	Property	Start Date	Screens	Capacity	E. Tax Exemption
<b>Locations-15</b>		<b>Owned - 8 Leased - 7</b>		<b>Owned - 23 Leased - 23</b>	<b>Owned - 6,386 Leased - 6,209</b>	<b>Tax free Locations - 7 Seats - 7,564</b>
Vashi	Multiplex	Lease	Nov-07	3	917	No
Nasik II	Multiplex	Lease	Nov-07	2	431	No
Ahmedabad - 1	Single Screen	Lease	Mar-08	1	123	No
Ahmedabad - 2	Multiplex	Lease	Apr-08	4	1,037	No
Nagpur	Multiplex	Owned	Jun-08	3	1,007	Yes- pending approval
Faridabad	Multiplex	Lease	Aug-08	3	730	No
Rajkot	Multiplex	Lease	Sep-08	3	777	No
Kolkata	Multiplex	Lease	Dec-08	4	1,208	Yes- pending approval
Hyderabad	Multiplex	Lease	Jan-09	3	1,001	No
Kalyan	Multiplex	Lease	Jan-09	2	479	No
<b>Locations - 25</b>		<b>Owned - 9 Leased - 16</b>		<b>Owned - 26 Leased - 48</b>	<b>Owned - 7,393 Leased - 12,912 Total - 20,305</b>	<b>Tax free Locations - 9 Seats - 9,779</b>

## Statewise Property Details



Locations	Properties	Screens	Owned	Leased	Single Screens	Multiplex	Taxfree Screens	Taxable Screens
Mumbai	12	36	20	16	10	26	17	19
Maharashtra (other than Mumbai)	3	8	6	2	-	8	6	2
Haryana	2	6	-	6	-	6	-	6
Assam	1	2	-	2	-	2	2	-
Gujarat	5	15	-	15	1	14	3	12
Andhra Pradesh	1	3	-	3	-	3	-	3
West Bengal	1	4	-	4	-	4	4	-
<b>Total</b>	<b>25</b>	<b>74</b>	<b>26</b>	<b>48</b>	<b>11</b>	<b>63</b>	<b>32</b>	<b>42</b>

## Upcoming Properties



Location	Screens	Seats	E. Tax Exemption
Kanpur	3	900	Yes
Nasik-3	5	1,000	No
Siligudi	4	1,040	Yes
Kolkata	2	350	No
Baroda	2	340	No
Ahmedabad – Redcarpet	4	1,000	No
Ahmedabad - Paldi	3	250	No
Kolkata - Hind Cinema	2	650	Yes
Ghatkopar	4	1,250	Yes
Ahmedabad – Shiv	3	730	No
Cochin	4	600	No
Dibrugarh	2	600	Yes
Bangalore- Soul Space 1	6	1,100	No
Bangalore- Soul Space 2	4	975	No
Pune	4	1,143	No
Surat	3	750	No
<b>TOTAL - 16</b>	<b>55</b>	<b>12,678</b>	<b>Tax-free Location - 5 Seats – 4,440</b>

## Contact Details



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Thank You